



**QUARTERLY ACCOUNTS
(UN-AUDITED)
FOR THE PERIOD ENDED
MARCH 31, 2012**

B.F. MODARABA
Managed By

E.A. MANAGEMENT (PVT) LTD.

Registered under
The Companies Ordinance 1984 & Modaraba
Companies & Modaraba Ordinance 1980



COMPANY PROFILE

MODARABA MANAGEMENT COMPANY

E. A. Management (Pvt.) Ltd.

BOARD OF DIRECTORS

DIRECTORS OF MODARABA MANAGEMENT COMPANY

Mr. Ahmed Ali Mohammad Amin Bawany	- Chairman
Mr. Muhammad Omar Amin Bawany	- Chief Executive
Mr. Abdul Ghani Samad	- Director
Mr. Abdul Wahid Jaliawala	- Director

AUDIT COMMITTEE

Mr. Ahmed Ali Mohammad Amin Bawany	- Chairman
Mr. Abdul Ghani Samad	- Member
Mr. Abdul Wahid Jaliawala	- Member

CFO & COMPANY SECRETARY

Mr. Muhammad Ayub

MODARABA AUDITORS

M/s. Rahman Sarfaraz Rahim Iqbal Rafiq
Chartered Accountants

SHARIAH ADVISOR

Mr. Mufti Zubair Usmani

LEGAL ADVISOR

Mr. Abdul Ghaffar Muhammad Gheewala

BANKERS

Al-Baraka Islamic Investment Bank
Bank Al-Habib Islamic Limited
Burj Bank Limited
Habib Metropolitan Islamic Bank Limited
Habib Bank Limited
UBL Ameen Islamic Banking

REGISTERED OFFICE

4th Floor, Bank House No. I,
Habib Square, M.A. Jinnah Road,
Karachi-74000, Pakistan.
Phone : (92-21) 111 786 878, 32413240
Fax : (92-21) 32421010

EMAIL & WEBSITE

E-mail: info@bfmodaraba.com.pk
URL: www.bfmodaraba.com.pk

SHARES REGISTRAR

M/s. C & K Management Associated (Pvt.) Ltd,
404, Trade Tower, Abdullah Haroon Road,
Near Metropole Hotel, Karachi-75530
Tel: (92-21) 35687839 & 35685930



**CHIEF EXECUTIVE REVIEW
FOR THE PERIOD ENDED MARCH 31, 2012**

Dear Certificate Holders,
Assalamo Alaikum,

By the grace of Almighty Allah, I take pleasure in presenting a brief review of the performance of your Modaraba for the period ended March 31, 2012.

Our gross revenue during the period was Rs.10.442 million vis-à-vis Rs. 25.070 million for the corresponding period of 2010-11 declined by 58 %, mainly due to negative contribution from trading inventory. Selling price of carry over inventory slashed which washed out our margin. However, we earned some profit in 3rd quarter as price remained stable during this quarter and also expect positive contribution in last quarter of the year under review. We also earned handsome profit from marketable securities which offset loss incurred on carry-over trading inventory of last year. Thus, overall profitability remained positive as Pre-tax Profit stood at Rs.3.338 million against a Pre-tax Profit of Rs.14.484 million for the corresponding period of 2010-11. Consequently, earning per share has also slipped by Rs. 1.49 to Rs. 0.44 per share. Unrealized gain in the value of investment in marketable securities was Rs.8.747 million which has been reflected in the equity.

May Almighty Allah guide us in our efforts of the progress of Modaraba and reward with his blessings **AMEEN**.

Karachi:
April 27, 2012

Omar Amin Bawany
Chief Executive



**B. F. MODARABA
BALANCE SHEET
AS AT MARCH 31, 2012**

	Notes	Mar-2012	June-2011
		<u>Rupees</u>	<u>Rupees</u>
CERTIFICATE CAPITAL AND RESERVES			
Authorized Capital			
10,000,000 Modaraba Certificates of Rs. 10/- each		<u>100,000,000</u>	<u>100,000,000</u>
EQUITY AND LIABILITIES			
Issued, subscribed and paid-up capital		75,151,587	75,151,587
Reserve		<u>28,866,707</u>	36,801,001
		<u>104,018,294</u>	111,952,588
Unrealized gain on available for sale-financial assets		8,747,610	15,551,719
Total equity		<u>112,765,904</u>	127,504,307
Non-Current Liabilities			
Staff gratuity		323,250	244,775
Long term lease deposits		<u>2,700,000</u>	<u>2,784,600</u>
		<u>3,023,250</u>	3,029,375
Current Liabilities			
Accrued and other liabilities		1,140,657	388,399
Due to management company		396,808	2,263,204
Unclaimed Dividend		748,833	278,583
Total of current liabilities		<u>2,286,298</u>	2,930,186
Contingencies & Commitments		-	-
Total equity and liabilities		<u>118,075,452</u>	<u>133,463,868</u>
ASSETS			
Non-Current Assets			
Own use		350,317	399,145
Leased out		<u>10,768,006</u>	14,555,715
		11,118,323	14,954,860
Long term deposits		40,019	40,019
Current Assets			
Stock in trade		20,555,238	58,794,123
Advances, deposit, prepayments & other receivables		1,954,319	7,074,460
Available-for-sale Financial assets	1	44,299,587	34,955,799
Cash and bank balances		<u>40,107,966</u>	<u>17,644,607</u>
		<u>106,917,110</u>	118,468,989
Total Assets		<u>118,075,452</u>	<u>133,463,868</u>

The annexed notes form an integral part of these financial statements.

Chairman	Chief Executive	Director
E. A. Management (Pvt) Ltd	E. A. Management (Pvt) Ltd	E. A. Management (Pvt) Ltd



**B. F. MODARABA
PROFIT AND LOSS ACCOUNT
FOR THE QUARTER ENDED MARCH 31, 2012**

	Nine months ended		Quarter ended	
	July-11 to Mar-12 Rupees	July-10 to Mar-11 Rupees	Jan-12 to Mar-12 Rupees	Jan-11 to Mar-11 Rupees
Operating Incomes	10,442,393	25,070,675	2,733,457	2,884,456
Less:				
Operating expenses	2,686,608	2,247,170	763,305	568,312
Amortization on leased assets	3,787,709	2,170,708	1,305,880	569,414
	<u>6,474,317</u>	<u>4,417,878</u>	<u>2,069,185</u>	<u>1,137,726</u>
Profit/(Loss) before charging management fee	3,968,076	20,652,797	664,272	1,746,730
Management fee	(396,808)	(2,065,280)	(66,427)	(174,673)
Profit/(Loss) before workers welfare fund	3,571,268	18,587,517	597,845	1,572,057
Workers Welfare Fund	-	(371,750)	-	(31,441)
Profit/(Loss) before taxation	3,571,268	18,215,767	597,845	1,540,616
Taxation - current	(232,825)	(3,731,669)	(35,371)	(265,677)
Profit/(Loss) after taxation	<u>3,338,443</u>	<u>14,484,098</u>	<u>562,474</u>	<u>1,274,939</u>
Earning per certificate - Basic & Diluted	0.44	1.93	0.07	0.17

The annexed notes form an integral part of these financial statements.

Chairman	Chief Executive	Director
E. A. Management (Pvt) Ltd	E. A. Management (Pvt) Ltd	E. A. Management (Pvt) Ltd



B. F. MODARABA
STATEMENT OF COMPREHENSIVE INCOME
FOR THE QUARTER ENDED MARCH 31, 2012

	Nine months ended		Quarter ended	
	March 31		March 31	
	2012	2011	2012	2011
	Rupees			
Profit/ (loss) for the period	3,338,443	14,484,098	562,474	1,274,939
Unrealized gain/(loss) on revaluation of available for sale - financial assets	2,132,021	8,500,749	4,131,094	3,567,715
Gain on financial assets transferred to profit and loss account	(8,936,129)	(1,845,406)	(1,060,025)	(3,109)
	(6,804,107)	6,655,344	3,071,069	3,564,606
Total comprehensive income/(loss) for the period	<u>(3,465,664)</u>	<u>21,139,442</u>	<u>3,633,542</u>	<u>4,839,545</u>

The annexed notes form an integral part of these financial statements.

Chairman
E. A. Management (Pvt) Ltd

Chief Executive
E. A. Management (Pvt) Ltd

Director
E. A. Management (Pvt) Ltd



B. F. MODARABA
STATEMENT OF CASH FLOWS
FOR THE QUARTER ENDED MARCH 31, 2012

	March 31, 2012	March 31, 2011
	----- Rupees -----	
A. CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	3,571,268	18,215,767
Adjustments for :		
Depreciation on own assets	59,028	70,566
Amortization on leased assets	3,787,709	2,170,708
Gain on sale of financial assets	(11,547,699)	(1,939,935)
Provision for Management fee	396,808	2,065,280
Provision for Gratuity	78,475	56,700
Dividend income	(2,403,253)	(2,165,259)
	(9,628,933)	258,060
	(6,057,664)	18,473,827
Changes in working capital		
Decrease / (increase) in current assets :		
Stock in trade	38,238,885	(23,575,945)
Short term Murabaha	-	11,481,657
Trade Debts	-	27,660,000
Advances, deposits, prepayments and other receivables	5,336,972	(1,464,803)
(Decrease) / increase in current liabilities:		
Management fee	(2,263,204)	(624,437)
Accrued expenses	197,408	(15,576)
Net increase in working capital	41,510,061	13,460,896
	35,452,396	31,934,723
Taxes paid	(209,950)	(4,043,583)
WWF paid	-	(177,033)
Dividend Paid	(10,802,524)	-
Net cash inflow / (outflow) from operating activities	24,439,922	27,714,107
B CASH FROM INVESTING ACTIVITIES		
Additions in fixed assets		
Own use	(10,200)	(7,700)
Leased asset	-	(18,000,000)
Purchase of Investments	(31,926,373)	(858,419)
Proceed from sale of investment	27,326,327	13,359,549
Long term security deposit	-	2,700,000
Dividend received	2,633,683	2,005,259
Net cash inflow from investing activities	(1,976,563)	(801,311)
C. CASH FROM FINANCING ACTIVITIES		
Net cash inflow / (outflow) in financing activities	-	-
Net increase/ (decrease) in cash and bank balances	22,463,359	26,912,796
Cash and bank balances at the beginning of the period	17,644,607	8,007,972
Cash and bank balances at the end of the period	40,107,966	34,920,767

The annexed notes form an integral part of these financial statements.

Chairman	Chief Executive	Director
E. A. Management (Pvt) Ltd	E. A. Management (Pvt) Ltd	E. A. Management (Pvt) Ltd



B. F. MODARABA
STATEMENT OF CHANGES IN EQUITY
FOR THE QUARTER ENDED MARCH 31, 2012

Description	Issued subscribed and paid up capital	Reserves		Unrealized gain / (loss) on available for sale financial assets	Total
		Statutory reserves	Unappropriated Profit		
----- Rupees -----					
Balance as at July 01, 2010	68,319,625	17,232,294	8,909,247	7,759,611	102,220,777
Comprehensive income for nine months	-	-	14,484,098	6,655,344	21,139,442
Issuance of bonus certificates	6,831,962	-	(6,831,962)	-	-
Balance as at March 31, 2011	75,151,587	17,232,294	16,561,383	14,414,956	123,360,220
Balance as at April 1, 2011	75,151,587	17,232,294	16,561,383	14,414,956	123,360,220
Comprehensive income for nine months	-	6,121,998	(3,114,674)	1,136,764	4,144,088
Balance as at June 30, 2011	75,151,587	23,354,292	13,446,709	15,551,719	127,504,307
Balance as at July 1, 2011	75,151,587	23,354,292	13,446,709	15,551,719	127,504,307
Comprehensive income for nine months	-	-	3,338,443	(6,804,107)	(3,465,664)
Cash Dividend	-	-	(11,272,737)	-	(11,272,737)
Balance as at March 31, 2012	75,151,587	23,354,292	5,512,415	8,747,610	112,765,904

The annexed notes form an integral part of these financial statements.

Chairman
E.A. Management (Pvt) Ltd.

Chief Executive
E.A. Management (Pvt) Ltd.

Director
E.A. Management (Pvt) Ltd.



B. F. MODARABA
AVAILABLE-FOR-SALE FINANCIAL ASSETS
FOR THE QUARTER ENDED MARCH 31, 2012

1. INVESTMENTS	March 2012 Rupees	June 2011 Rupees
- Available for sale		
1.1 Shares and close-ended Mutual Funds	28,268,037	29,501,674
1.2 Open-ended Mutual Funds	16,031,550	5,454,125
	<u>44,299,587</u>	<u>34,955,799</u>

1.1 Shares and close-ended Mutual Funds

Unless stated otherwise the holdings are in ordinary shares/certificates of Rs. 10/- each.

March 2012 Shares / Certificates	June 2011	DESCRIPTION	March 2012 Rupees	June 2011 Rupees
MUTUAL FUNDS-CLOSED ENDED				
256,825	-	Atlas Fund of Funds	1,796,982	-
<u>51,100</u>	100,000	Meezan Balanced Fund	<u>505,891</u>	940,000
<u>307,925</u>	100,000		<u>2,302,874</u>	940,000
MODARABAS				
117,636	117,636	Standard Chartered Modaraba	1,293,997	1,184,596
<u>100,000</u>	100,000	First Habib Bank Modaraba	<u>810,000</u>	800,000
72,900	72,900	First Punjab Modaraba	110,808	72,171
19,360	19,360	First Tri Star Modaraba	19,361	36,784
-	13,000	First UDL Modaraba	-	94,250
<u>309,896</u>	322,896		<u>2,234,166</u>	2,187,801
INVESTMENT COMPANIES/BANKS				
22,500	-	Meezan Bank Limited	636,750	-
<u>16,875</u>	16,875	Jahangir Siddique & Company	<u>367,200</u>	109,350
<u>39,375</u>	16,875		<u>1,003,950</u>	109,350
TEXTILE WEAVING				
200	200	Service Fabric Limited	81	177
-	9,000	Reliance Weaving Mills Limited	-	101,250
<u>200</u>	9,200		<u>81</u>	101,427
SUGAR AND ALLIED				
<u>12,286</u>	5,000	Habib ADM Ltd. (Share of Rs.5/- each)	<u>226,923</u>	61,300
<u>12,286</u>	5,000		<u>226,923</u>	61,300
CEMENT				
-	12,000	Fauji Cement Limited	-	49,440
5,300	5,300	Cherat Cement	104,463	47,700
<u>30,000</u>	-	D.G.Khan Cement	<u>1,091,101</u>	-
<u>35,300</u>	17,300		<u>1,195,564</u>	97,140
FUEL AND ENERGY				
100,000	100,000	Hub Power Company Limited	3,763,000	3,750,000
-	11,000	Sui Northern Gas Pipeline Ltd.	-	219,120
10,000	-	Pakistan State Oil	2,493,200	-
<u>37,249</u>	26,136	Pakistan Petroleum Limited	<u>6,808,745</u>	5,411,981
<u>147,249</u>	137,136		<u>13,064,946</u>	9,381,101
AUTO AND ALLIED				
-	4,455	Pak Suzuki Motors Company Ltd.	-	278,661
-	4,455		-	278,661
COMMUNICATION				
57,000	57,000	Pakistan Telecommunication Company Ltd.	701,670	810,540
-	10,000	TRG Pakistan Ltd.	-	25,600
<u>57,000</u>	67,000		<u>701,670</u>	836,140



March 2012 Shares / Certificates	June 2011	DESCRIPTION	March 2012 Rupees	June 2011 Rupees
CHEMICALS & PHARMACEUTICALS				
22,764	22,764	Bawany Air Products Limited	149,559	153,658
59,800	2,250	Fatima Fertilizer Company Limited	1,418,456	37,441
47,820	101,880	Fauji Fertilizer Company Limited	5,969,849	15,317,655
130,384	126,894		7,537,864	15,508,754
<hr/>			<hr/>	
1,039,615	806,756	Grand Total	28,268,037	29,501,674

1.2 Mutual Funds open-ended

March 2012 Number of Units	June 2011	DESCRIPTION	March 2012 Rupees	June 2011 Rupees
MUTUAL FUNDS-OPEN ENDED				
319,608	109,016	Meezan Cash Fund	16,031,550	5,545,125
319,608	109,016	Grand Total	16,031,550	5,545,125

2. These financial statements are unaudited and were authorized for issued on April 27, 2012 by the Board of Directors of the Management Company.
3. The accounting policies adopted for the preparation of these financial statements are consistent with those applied for the preparation of the preceding published financial statements.
4. Figures have been rounded off to the nearest rupee and have been re-arranged where necessary for the purpose of comparison.

Chairman	Chief Executive	Director
E. A. Management (Pvt) Ltd	E. A. Management (Pvt) Ltd	E. A. Management (Pvt) Ltd